

CAPABILITY STATEMENT



Disruptive Excellence in a Data Driven Age

We derive capability from an extensive network of large primes and experience across federal, state, and DoD sectors.

DIFFERENTIATORS

EXPERIENCE. Federal Management consulting experience from Gartner and A.T. Kearney

TRAINING. Wharton MBA alumnus with access to extensive network of personnel and capabilities

INVESTED. Located in Washington, DC and a customer of the Washington VA Medical Center

SUPPLIER DIVERSITY. Multiple socio-economic statuses allows access to sole source contracts

CODES

- **DUNS/CAGE.** 079547578/784C7
- **NAICS.** 541611, 541614, 541690
- **State Certifications.** DC, PA, NYC
- Accept Credit and Purchase Cards

CORE COMPETENCIES

STRATEGIC SOURCING. Develop enterprise-wide strategies to improve sourcing, forecasting, and contracting of mission essential services, systems, and parts

- **Spend Analysis & Report Analytics.** Analyze disparate data sources to provide a comprehensive view of procurement and contract spend
- **Acquisition Support.** Contract support from start to finish including: RFP and SOW development, vendor selection, and negotiation support
- **Manufacturing Complexity Reduction.** Develop savings recommendations for the fabrication, assembly, and testing of a system or a product through the analysis of labor, material, and overhead cost drivers and comparing industry best practices and benchmarks

BUSINESS CASE ANALYSIS: Analyze funding requests of program managers including: Analysis of Alternatives, budget analysis, implementation roadmaps, and risk assessments

IT STRATEGY. Analyze both technical and business requirements to evaluate and pursue technology decisions to achieve the mission at the right price

- **Spend Analysis & Opportunity Identification.** Prepare detailed analysis of program spend to identify and prioritize IT acquisitions
- **IT Acquisition Strategy.** Leverage recognized best practices and repeatable processes to capture current requirements and produce recommendations that support IT acquisition programs

IT STAFFING. Expertise in recruiting, vetting, and onboarding highly technical IT professionals with experience ranging from NOC/SOC Support, Security Engineering, Big Data, Help Desk support, etc.

PROGRAM MANAGEMENT. Provide oversight and direction in managing large and complex projects requiring enterprise-wide coordination

CLIENTS

VA OIT. Acquisition Support for high-visibility, mission essential strategic acquisitions

ARMY MATERIAL COMMAND. Strategic Sourcing of commodities and services

SOUTH CAROLINA. Benchmarking of high value spend categories to identify sourcing initiatives

WASHINGTON, DC. Cyber and Network Operations Support for the Office of Chief Technology Officer



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